## Good news on employer premiums is more evidence of a dramatic economic change for the better

Jason Furman Huffington Post September 10, 2014

A decade ago, it was widely agreed that rapidly rising health care costs were a threat to America's economic future. Pundits, business leaders, and government officials lined up to warn that skyrocketing health care costs were seriously damaging the United States' economy and jeopardizing its long-term fiscal health.

The then-head of the Business Roundtable <u>warned</u> "There's no question that rising health care costs are one of the biggest threats to families, businesses and U.S. competitiveness," and the then-CEO of General Motors <u>said</u> "Failing to address the health care crisis would be the worst kind of procrastination, the kind that places our children and our grandchildren at risk and threatens the health and global competitiveness of our nation's economy."

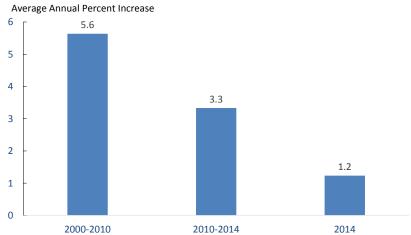
A decade later, the United States is in the midst of a historic slowdown in health care cost growth that is helping to increase workers' take-home pay, cutting businesses' costs, and forcing budget analysts to recalibrate earlier, more pessimistic projections. This slowdown in health care cost growth ranks as one of the most important recent developments in our economy, yet it has received comparatively little attention outside of health policy circles, and the broader media coverage has often missed the overwhelmingly clear positive story, focusing instead on the occasional, isolated contrary data points.

## Consider:

- The average premium for family coverage grew by just 3.0 percent (or 1.2 percent adjusted for inflation) in 2014, tying 2010 for the slowest rate on record, according to <a href="survey results">survey results</a> released today by the Kaiser Family Foundation and the Health Research and Educational Trust. This survey has been conducted annually since 1999 and just more than a decade ago was frequently registering double-digit premium increases.
- From 2010 through 2013, Medicare spending fell in real per capita terms. Data from the Congressional Budget Office (CBO) show that that trend has continued through the <u>first eleven months</u> of fiscal year 2014, with spending per beneficiary falling in nominal terms relative to the same period in the last fiscal year.
- Across 16 large markets, the premium for the second-lowest-cost silver plan on the
  Affordable Care Act's Health Insurance Marketplaces will fall by 0.8 percent on average
  from 2014 to 2015, according to a Kaiser Family Foundation report released last week.
  And the 2014 premiums themselves were 15 percent below the original CBO projections.
- Health care prices are up just 1.6 percent on a year-over-year basis, slightly below the 1.8 percent rate recorded since early 2010, itself the slowest rate for such a period in almost 50 years.

• The three slowest years of growth in real per capital total national health expenditures on record were 2011, 2012 and 2013, according to official estimates released <u>last week</u> going back to 1960. Real per capita health expenditures grew by an average annual rate of 1.1 percent in these years, less than one-third of the 3.4 percent annual rate from 2000 to 2010.





Source: Kaiser Family Foundation/Health Research and Education Trust, Employer Health Benefits Survey; Bureau of Economic Analysis, National Income and Product Accounts; Congressional Budget Office, August 2014 Economic Projections: CFA calculations.

While growth in aggregate health care spending will temporarily pick up over the next few years as millions of Americans gain coverage and can finally get the care they need, the data catalogued above show that the underlying trends in health care prices, premiums, and perenrollee costs that gave rise to these record-breaking years are continuing.

The economic implications of the health care cost slowdown are immense. Take today's news on employer premiums. If instead of the slow employer premium growth we have seen since 2010, premium growth had continued at the rate witnessed over the prior decade, then average premium for employer coverage would be \$1,800 higher in 2014. These savings make it easier for employers to add jobs today and will <u>ultimately translate</u> to bigger paychecks for workers.

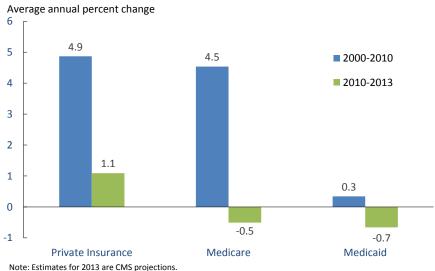
Recent trends have also sharply improved our nation's fiscal outlook. Since August 2010, CBO has reduced its projection of Medicare and Medicaid spending in 2020 by \$188 billion, due largely to recent health care cost trends. These savings are on top of the direct effects of the Affordable Care Act, which the agency <u>previously estimated</u> would shave more than \$100 billion from deficits over ten years and reduce deficits by an average of 0.5 percent of GDP per year over the following ten years. These savings total \$1.7 trillion over the law's first two decades.

Exactly what caused the slowdown in health care costs and whether the slowdown will persist is the subject of a vigorous ongoing debate among academics and other observers. The deep recession, which squeezed families' and businesses' budgets and caused many to lose employer coverage, almost certainly played some role. As the economy recovers, any effects of the recession in reducing health care cost growth will continue to recede.

But, as the Council of Economic Advisers <u>discussed in detail</u> in this year's Economic Report of the President, the recession is far from the whole story. The slowdown has been dramatic even in

Medicare, where beneficiaries are largely insulated from changes in the labor market, not just private insurance. Moreover, the latest slow growth in employer premiums coincided with a year in which the economy was five years past the end of the recession and added 2.4 million jobs, cutting the unemployment rate by 1.2 percentage points.





Source: Centers for Medicare and Medicaid Services, National Health Expenditure Accounts and Projections; Bureau of Economic Analysis, National Income and Product Accounts; CEA calculations.

The full list of non-recession "structural" factors driving the slowdown is not yet known, and some of them pre-dated both the Great Recession and the Affordable Care Act. But since 2010, the slowdown has not just continued, it has deepened, thanks, in part, to some key policy changes made in the Affordable Care Act:

- The law reduced excessive payments to medical providers and insurers in Medicare, reforms that are currently saving the Federal government <u>billions of dollars</u> each year.
- The law included many measures that are shifting Medicare toward rewarding efficient, high-quality care rather than simply paying more for a higher quantity of services. For example, financial incentives to hospitals to reduce "readmissions"—instances in which a patient is discharged from the hospital, but returns soon thereafter—have already shown promising results. The readmission rate in Medicare has fallen precipitously since the program's rules were finalized, a decline that corresponds to <a href="150,000 avoided readmissions">150,000 avoided readmissions</a> in 2012 and 2013.
- Similarly, the law created Accountable Care Organizations, a new health care payment model in Medicare in which providers share the savings generated when they provide high-quality care, but do so more efficiently. Thousands of Medicare providers have now joined together in 360 such organizations. Research on a similar model used by Blue Cross Blue Shield of Massachusetts found that this model reduced costs and improved quality, and the first outside evaluation of one of the Federal government's Accountable Care Organization programs found promising results in the program's first year.

A growing research literature suggests that the benefits of these reforms will not be limited to Medicare. Rather, this research finds that changes in the level and structure of Medicare payments are frequently adopted, at least in part, by private insurers as well, generating savings throughout the health care system.

Looking ahead, it is impossible to know with certainty what the future will bring for health care costs, which have historically been difficult to predict. But it is striking to note that if even as little as one-third of the recent slowdown persists, then, by 2023, national health expenditures would be \$1,200 per person lower than if cost growth returned to the prior trend. Savings of that magnitude, on top of the dramatic savings that have already been achieved, would be transformative for families, businesses, the Federal budget, and our economy. In the years ahead, the President will remain focused on creating a health care system that delivers efficient, high-quality care in order to make these savings a reality.